



Local Rank Tool 2019 CoC Program Competition

THRESHOLD (all projects)	Pass/Fail
Applicant has valid 501(c)3 status or proof of government entity	
Applicant attended informational session (new projects only)	
Applicant submitted Letter of Intent	
Project application material received by deadline	
Application is consistent with the Consolidated Plan	
Applicant has no County, HUD, or OIG findings	
Project complies with 24 CFR part 578	
Application demonstrates required match	
Project participants will sign a standard lease or rental agreement giving them permanent rights to tenancy in the units supported by/underwritten by CoC Program funds (For Permanent Supportive Housing and Rapid Re-Housing projects only)	

ADDITIONAL SCORING INSTRUCTIONS

Please note that questions are specific to Permanent Supportive Housing (PSH), Rapid Re-Housing (RRH), and Other (OTH) projects; OTH projects may be specifically broken down into Transitional Housing (TH), Support Service Only (SSO), Coordinated Entry Services (CES) or Homeless Management Information System (HMIS). Questions should only be answered for a project's specific project type.

GENERAL (all projects) — 8 points

	Source	Points
Annual audit or independent financial review <i>(Capacity, HUD 2B-3 from FY2018 new application)</i>	Application	2 points
HMIS participation or other data system <i>(Experience and capacity)</i>	HMIS or proof of data system	2 points
Refused/unknown responses for HMIS universal data elements <i>(Experience and capacity)</i>	HMIS	1 point
Missing responses for HMIS universal data elements <i>(Experience and capacity)</i>	HMIS	1 point
CoC participation <i>(Experience and capacity)</i>	CoC records	2 points
Total		_____

PROJECT STRUCTURE (all projects) — 20 points

	Source	Points
Program type <i>(Target population)</i>	Application	6 points
Project has special capacity in its facilities to accommodate a specific focus on one or more of the following: <ul style="list-style-type: none"> • Chronically homeless • Veterans • Families with children • Youth under 25 • Victims of domestic violence • LGBTQ <i>(Target population, HUD population 3B-4a from FY2018 new application)</i> *Specific focus means that the project is designed specifically to accommodate this population. This does not include projects that *include* or *might serve* these populations.	Application	2 points
Housing Support percentage of CoC Program budget request, in the form of rent assistance, lease assistance, or capital expense <i>(Permanent housing priority, HUD expense 6A-5, 6B, 6C, 6D, 6E, 6F, 6G, 6H from FY2018 new application)</i> *Housing Support includes rent, deposit, or direct housing expenses; Does not include operating costs such as staff, support services, or other administrative costs.	Application	4 points
Does this project require sobriety or a clean drug/alcohol test for program acceptance? <i>(Housing First)</i>	Application	1 point
Does this project require a client have income for program acceptance? <i>(Housing First)</i>	Application	1 point
Does this project require a client to participate in services for program acceptance or continued program enrollment? <i>(Housing First)</i>	Application	1 point
Does this project require an applicant to be "housing ready" or to be "ready for housing" for program acceptance? <i>(Housing First)</i>	Application	1 point
Does this project terminate clients for reasons other than violation of a client's lease agreement — for instance, for not participating in services, not contacting case managers, etc.? <i>(Housing First)</i>	Application	1 point
Does this project accept applicants directly from the streets? <i>(Target population)</i>	Application	1 point
Does this project accept applicants directly from emergency shelters? <i>(Housing First)</i>	Application	1 point
Does this project prioritize clients that demonstrate the highest vulnerability as determined by the VI-SPDAT or similar tool? <i>(Target population)</i>	Application	1 point

Total _____

PERFORMANCE (renewal projects only) — 22 points

	Source	Points
<p><u>1:</u> APR submitted on time <i>(Capacity)</i></p>	SAGE	2 points
<p><u>2:</u> RRH - % of participants exiting to permanent housing <i>(System-wide Performance Measure 7)</i></p> <p>Report timeline will be based on most recent completed contract year.</p>	HMIS Annual Performance Report 23a, 23b	6 points
<p><u>2:</u> PSH - % of participants exiting to or retaining permanent housing <i>(System-wide Performance Measure 7)</i></p> <p>Report timeline will be based on most recent completed contract year.</p>	HMIS Annual Performance Report 23a, 23b	
<p><u>3:</u> RRH - % of participants who exited to homelessness within the project year <i>(System-wide Performance Measure 2)</i></p> <p>Report timeline will be based on most recent completed contract year.</p>	HMIS Annual Performance Report 23a, 23b	6 points
<p><u>3:</u> PSH - % of participants who exited to homelessness within the project year <i>(System-wide Performance Measure 2)</i></p> <p>Report timeline will be based on most recent completed contract year.</p>	HMIS Annual Performance Report 23a, 23b	
<p><u>4:</u> RRH - % of persons 18 and older who increased total income at exit <i>(Measure 4)</i></p> <p>Report timeline will be based on most recent completed contract year.</p>	HMIS System-wide Performance Measure Report	2 points
<p><u>4:</u> PSH - % of persons 18 and older who increased total income at exit <i>(Measure 4)</i></p> <p>Report timeline will be based on most recent completed contract year.</p>	HMIS System-wide Performance Measure Report	
<p><u>5:</u> RRH and PSH - Average bed/unit utilization rate <i>(Program effectiveness)</i></p> <p>Percentage is calculated by dividing the number of individuals enrolled in the project by the number of beds proposed in the renewal application (HUD question 4B from FY2018 renewal application)</p>	Application and HMIS Program Roster Report	6 points
Total		_____

PERFORMANCE (new projects only) — 22 points

	Source	Points
<p>1: PSH and RRH - Applicant currently operates a permanent housing project dedicated exclusively to homeless persons <i>(Experience and capacity, HUD question 2B-1 from FY2018 new application)</i></p> <p>PSH is permanent, indefinite housing where client has a standard lease agreement and rights to tenancy. RRH is permanent housing where client has a standard lease agreement and rights to tenancy.</p>	Application or HMIS	2 points
<p>1: OTH - Applicant currently operates a transitional housing, support service only, or HMIS-coordinated entry project dedicated exclusively to homeless persons <i>(Experience and capacity, HUD question 2B-1 from FY2018 new application)</i></p>	Application or HMIS	
<p>2: All types - Applicant has experience documenting homelessness and chronic homelessness according to the definitions of HEARTH Act and CoC Interim Rule; Applicant has worked with target population of "chronically homeless" <i>(Experience and capacity, HUD question 2B-2 from FY2018 new application)</i></p> <p>Homelessness is living on the street, in a car, in a tent, in a place not fit for human habitation, or in an emergency shelter; chronic homelessness is homeless for more than one year OR at least four instances of homelessness in the past three years that total one year in duration AND having a disabling condition.</p>	Application	1 point
<p>3: All types - Applicant has experience participating in Coordinated Entry System <i>(Experience and capacity)</i></p> <p>Coordinated Entry is operated by the San Joaquin Continuum of Care HMIS Lead Agency through the local Homeless Management Information System</p>	Application or HMIS	1 point
<p>4: RRH - Participants will obtain permanent housing and remain in permanent housing after assistance has ended <i>(Measure 7, HUD question 4A-2 in FY2018 new application)</i></p> <p>Top scores go to projects that have a robust plan to move participants into permanent housing quickly and without other preconditions; that demonstrate extensive knowledge of the barriers to housing faced by participants; that demonstrate superior support services such as housing search assistance, case management, primary and behavioral health care, education, household and life skills coaching, etc.; that describe how the project will identify appropriate housing; and that demonstrate effective connections with permanent housing providers.</p>	Application	6 points
<p>4: PSH - Participants will obtain permanent housing and remain in permanent housing for the duration of the project, or will exit to permanent housing <i>(Measure 7, HUD question 4A-2 in FY2018 new application)</i></p> <p>Top scores go to projects that have a robust plan to move participants into permanent housing quickly and without other preconditions; that demonstrate extensive knowledge of the barriers to housing faced by participants; that demonstrate superior support services such as housing search assistance, case management, primary and behavioral health care, education, household and life skills coaching, etc.; that describe how the project will identify appropriate housing; and that demonstrate effective connections with permanent housing providers.</p>	Application	

<p>4: OTH (Transitional Housing and Support Services Only)- Participants will obtain permanent housing and remain in permanent housing after assistance has ended <i>(Measure 7, HUD question 4A-2 in FY2018 new application)</i></p> <p>Top scores go to projects that have a robust plan to move participants into permanent housing quickly and without other preconditions; that demonstrate extensive knowledge of the barriers to housing faced by the participants; that demonstrate superior support services such as housing search assistance, case management, primary and behavioral health care, education, household and life skills coaching, etc.; and that clearly and realistically describe how the project will increase system-wide capacity to permanently house households despite the fact that the project does not propose direct permanent housing support.</p>	Application	
<p>4: OTH (Coordinated Entry Services and HMIS) - Project will improve data collection processes and data quality metrics <i>(Measure 7, HUD question 4A-2 in FY2018 new application)</i></p> <p>Top scores go to projects that have a robust plan to move participants into permanent housing quickly and without other preconditions; that demonstrate extensive knowledge of the barriers to housing faced by the participants; that demonstrate superior support services such as housing search assistance, case management, primary and behavioral health care, education, household and life skills coaching, etc.; and that clearly and realistically describe how the project will increase system-wide capacity to permanently house households despite the fact that the project does not propose direct permanent housing support.</p>	Application	
<p>5: RRH - Cost per permanent housing bed proposed <i>(Program effectiveness, HUD question 4B-2 and question 6J from FY2018 new application)</i></p> <p>Cost is calculated on the CoC Program request only, not including match dollars. Baseline figures are based on current estimates of the cost of operating these programs in San Joaquin County. Baselines for RRH and PSH differ because RRH projects tend to support more multi-person households than PSH projects, leading to "cheaper" per-bed cost rates. Top scores go to projects that demonstrate their anticipated per-bed costs are aligned with existing baselines of effectiveness.</p>	Application	
<p>5: PSH - Cost per permanent housing bed proposed <i>(Program effectiveness, HUD question 4B-2 and question 6J from FY2018 new application)</i></p> <p>Cost is calculated on the CoC Program request only, not including match dollars. Baseline figures are based on current estimates of the cost of operating these programs in San Joaquin County. Baselines for RRH and PSH differ because RRH projects tend to support more multi-person households than PSH projects, leading to "cheaper" per-bed cost rates. Top scores go to projects that demonstrate their anticipated per-bed costs are aligned with existing baselines of effectiveness.</p>	Application	4 points

<p>5: OTH (Transitional Housing) - Cost per client served <i>(Program effectiveness, HUD question 4B-2 and question 6J from FY2018 new application)</i></p> <p>Cost is calculated on the CoC Program request only, not including match dollars. Baseline figures are based on current estimates of the cost of similar programs that assist households in San Joaquin County enter into permanent housing. Top scores go to projects that demonstrate their anticipated per-bed costs are aligned with existing baselines of effectiveness.</p>	Application	
<p>5: OTH (Support Services Only) - Cost per household assisted in obtaining permanent housing during the course of this contract. <i>(Program effectiveness, HUD question 4b-2 and question 6J from FY2018 new application)</i></p> <p>Cost is calculated on the CoC Program request only, not including match dollars. Baseline figures are based on estimates of the cost of projects designed to link households with permanent housing and keep households in permanent housing.</p>	Application	
<p>5: OTH (HMIS-CES) - Percentage of entities/agencies assisted with HMIS-CES. <i>(Program effectiveness, HUD question 4b-2 and question 6J from FY2018 new application)</i></p> <p>Percentage is calculated off the baseline of agencies/entities connected to HMIS-CES at the time this project is applied for. For instance, if there are 32 HMIS agencies and this will expand HMIS connection beyond those agencies, the project would serve more than 100% of entities/agencies.</p>	Application	
<p>6: All types - The program will actively focus on increasing household income <i>(Measure 4, HUD question 4A-3 from FY2018 new application)</i></p> <p>Top scores go to projects that provide direct access to employment opportunities or education; that demonstrate superior understanding of the barriers to increasing income faced by participants; that demonstrate how project participation leads directly to employment and an increase in income; and that demonstrate how CoC Program funds will contribute to self-sufficiency</p>	Application	4 points
<p>7: All types - Number of days from grant execution to first participant placed in permanent housing <i>(Capacity, HUD question 3B-2 from FY2018 new application)</i></p>	Application	4 points
Total _____		

TOTAL SCORES

THRESHOLD	All Pass?	
GENERAL	Score:	
PROJECT STRUCTURE	Score:	
PERFORMANCE - RENEWAL	Score:	
PERFORMANCE - NEW	Score:	
	Total	<u> </u>

TIE-BREAKERS

RENEWAL PROJECT	Y / N
NUMBER OF HOUSEHOLDS SERVED / PROPOSED	

NOTES OR FOLLOW-UP QUESTIONS